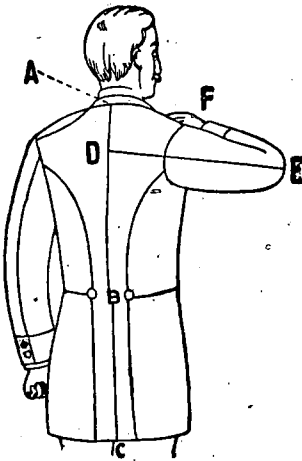


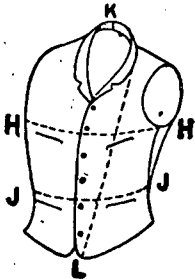
SHIPPING DIRECTIONS.

Date.....
 Name of Agent.....
 Town..... State.....
 Name of Customer *T.B. Ray - private*
 How to Ship.....
 When Wanted.....

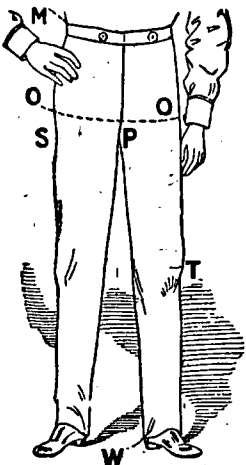
COAT.



VEST.



PANTS.



COAT MEASURES.

The length of Coat and Sleeve should be taken over the Coat. The Breast and Waist measures for Coat, Overcoat and Vest MUST BE TAKEN OVER THE VEST.

Length—From Collar Seam A to Waist B.....
 Continue to C for full length.....
 Sleeve—From D to E (Elbow Point).....
 Continue to F (Wrist Joint).....
 Breast—Around the Body at H.....
 Waist — “ “ “ “ J.....
 Seat — “ “ “ “ O.....

OVERCOAT MEASURES.

Full Length.....
 Sleeve “.....
 Breast (over vest, never over the coat).....
 Waist.....
 Length of Cape.....
 With or without velvet collar, which?.....

VEST MEASURES.

Opening—From Collar Seam K at back of Neck to first button.....
 Length—From K to L for full length.....
 Breast—Around the Body at H.....
 Waist — “ “ “ “ J.....
 Always state in ordering Double Breasted Vests the number of Buttons desired.

PANTS MEASURES.

Outside Seam—From top of Waist band M to heel seam of shoe.....
 Inside Seam—From snug up in crotch P to heel seam of shoe.....
 Around the Waist under vest.....
 “ Seat at O.....
 Thigh—Around the leg at S.....
 Knee — “ “ “ T.....
 Bottom— “ “ “ W.....

COAT.

First Choice Lot No. of Goods.....
 Second “ “ “.....
 Like Fig..... on Fashion Plate.
 Edge Stitched or Bound?.....
 State if Stiff or Soft Front.....

VEST.

First Choice Lot No. of Goods.....
 Second “ “ “.....
 With or without Collar?.....
 Edge Stitched or Bound?.....
 Single or Double }
 Breasted, which? }

PANTS.

First Choice Lot No. of Goods.....
 Second “ “ “.....
 Pockets—Top or Side?.....
 Hip—1 or 2?.....

The following questions are very important to insure a good fit, and agents are requested to fill them carefully.

Are the Shoulders square, high, sloping or round? *sloping*
 Is the Neck long, short or medium? *med*
 Is he erect or stooping? *stooping*
 Is he slender or corpulent? *med*
 Height..... ft..... inches.
 Weight..... pounds.
 Age..... years.

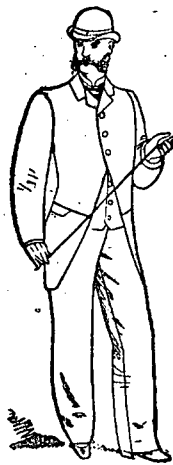
REMARKS.

Cap 7 7/8
Collar 15

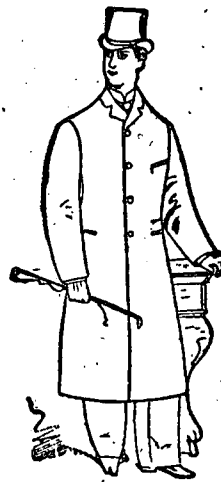
Do NOT OMIT Goods Number and Fashion Plate Number.



No. 1
Perfect Shape, No
Extremes.



No. 2
High Shoulder.



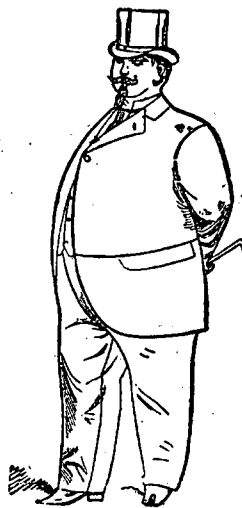
No. 3
Sloping Shoulder.



No. 4
Stooping Round
Shoulders, Broad
Back, Hollow
Chest.



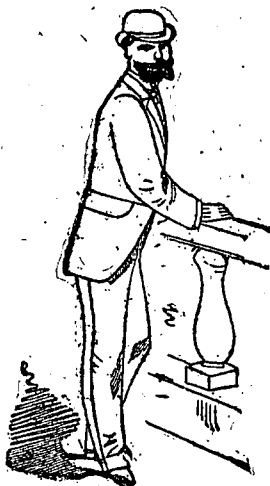
No. 5
Short Body, Thick
Set, Narrow
Back, Full
Chest.



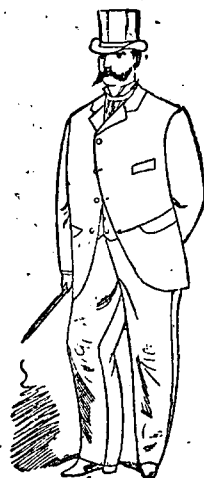
No. 6
Large Form.



No. 7
Stooping Shoulders,
Sway Back.



No. 8
Over Erect, Narrow
Back, Full Chest.



No. 9
Large Body, Thick Set.



No. 10
Large Shoulders.

Please mark the figure representing the shape of your customer.